

NEWSLETTER

WHY UM AS SOLUTIONS PROVIDER VERSUS OEM'S?

Read more ->

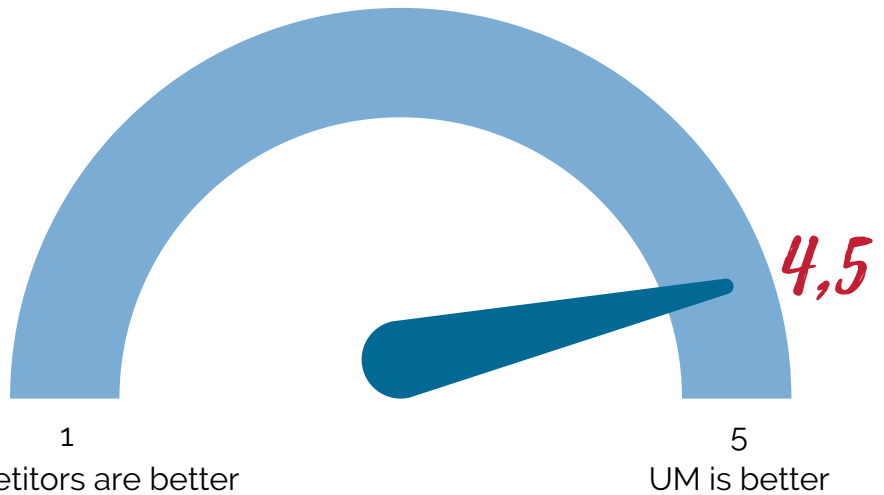
Cost-effective

Our products are 30 to 40% less expensive than OEM's.

Result of the 2021 customer survey

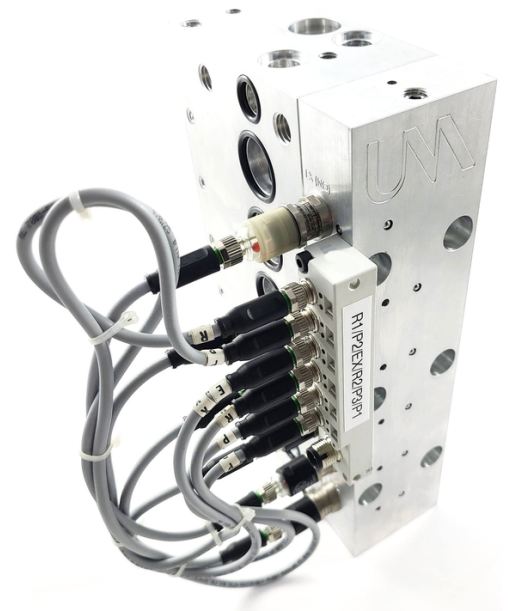
On a 1 to 5 scale, rate the prices of UM versus the prices of competitors:

SIMPLY THE BEST ALTERNATIVE



High value engineering service

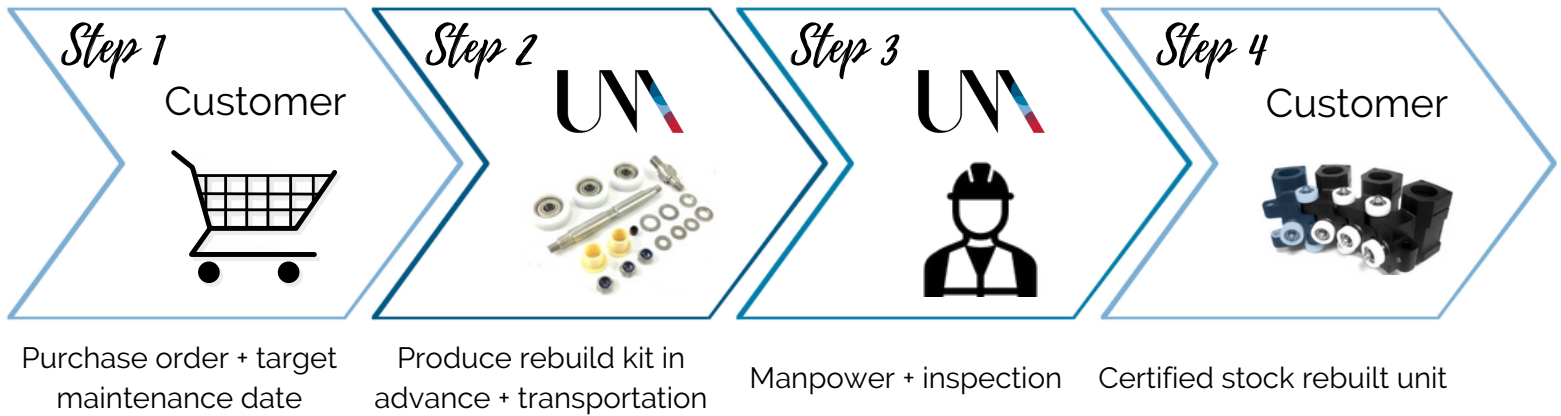
Our engineering team works continuously on improvements. For example, on the Matrix blowing block for machines branded Sidel* our team has done a surface treatment on all moving parts. This change results in a 35% increase in longevity. Also, our engineering team had the idea of replacing the Festo pilot valves with MAC valves to reduce the costs. In addition, they have modified the way the block is machined so that it no longer has to be changed completely when maintenance is required. To see more improvements, ask one of our rep.



*UM is not a license of Sidel nor have UM parts been approved or authorized by Sidel.

Flexibility

Our dynamic organizational structure allows us to offer a wide variety of options when it comes to helping our customers. One of our proposals is the fast-rebuild program in 3 days plus transportation. Here is a summary of the process:



Rapid services

Our sales team is always available and quotes in less than 24h to 48h. We have several parts in stock and we offer corporate agreements to maintain in inventory specific items that you need regularly. In general, our delivery times are shorter than OEM's.

Result of the 2021 customer survey

On a 1 to 5 scale, rate the production lead time of UM versus the production lead time of competitors:



Proven reliability

More than 200 world-renowned companies have trusted us for several decades. Take a look at our About us page on our website -> um-inc.com/apropos.